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(U) THIS MESSAGE IS PART OF THE PRODUCTION EFFORT OF THE U&S
COMMANDS, THE MILITARY SERVICES, NSA, AND DIA. THE CONTENTS REPRESENT
THE VIEWS OF THE ORIGINATING ORGANIZATION AND MAY NOT REFLECT A
COORDINATED DEFENSE INTELLIGENCE POSITION.
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SERIAL: MILITARY INTELLIGENCE DIGEST (MID) 308-9A
BODY
SUBJ: PERU: FUJIMORI'S INTERNAL SECURITY GAMBLE. (U)
DOI: 4 NOV 93 (AS OF 1815 EST)
TEXT: 1. (S) PRESIDENT FUJIMORI'S EFFORTS TO BOLSTER SUPPORT FOR THE
CONSTITUTIONAL REFERENDUM BY MANIPULATING SHINING PATH LEADER ABIMAE
GUZMAN'S REQUEST FOR PEACE TALKS DID NOT GENERATE THE EXPECTED
RESONDING ENDORSEMENT. INSTEAD, THE FAILURE OF HIS "PSYCHOLOGICAL
OPERATION" TO SHAKE POPULAR OPINION IN FACE OF AN INCREASINGLY
REINVIGORATED INSURGENT THREAT RESULTED IN A SLIM MARGIN OF APPROVAL.
2. (U) IN A DEFT POLITICAL MOVE ON 1 OCTOBER, FUJIMORI ANNOUNCED AN
ALLEGED REQUEST FROM SHINING PATH (SENDERO LUMINOSEO--SL) LEADER
GUZMAN FOR PEACE TALKS. IT WAS ACCOMPANIED BY A MILITARY AND POLICE
CRACKDOWN IN LIMA SEEKING TO END A WAVE OF URBAN TERRORISM THAT WAS
RAISING UNCERTAINTY ABOUT THE PRESIDENT'S PLEDGE TO DESTROY THE SL BY
1995. IT WAS ALSO INTENDED TO REVERSE A DECLINE IN FUJIMORI'S
POPULARITY AND TO INCREASE SUPPORT FOR THE "YES" VOTE ON THE PROPOSED
CONSTITUTION. FUJIMORI BELIEVED THAT THE APPEARANCE OF A BROKEN
GUZMAN WOULD LEAD TO AN OVERWHELMING PERSONAL ENDORSEMENT.
3. (S/NI) GUZMAN'S ALLEGED REQUEST FOR PEACE TALKS COMES A LITTLE
OVER A YEAR AFTER HIS ARREST. HIS MAIN CONTACT AND SOURCE OF
INFORMATION HAS BEEN VLADIMIRO MONTESEINOS, FUJIMORI'S SHADOW
INTELLIGENCE ADVISER. AFTER CONVINCING GUZMAN THAT THE SL HAS
SUFFERED AN IRREVERSIBLE DECLINE, MONTESEINOS SKILLFULLY CONVINced
GUZMAN THAT A NEGOTIATED SETTLEMENT WOULD BE TO THE ORGANIZATION'S ADVANTAGE. THESE TALKS RESULTED IN TWO FOLLOW-ON LETTERS. ONE, ALLEGEDLY WRITTEN BY GUZMAN, REITERATES HIS REQUEST FOR PEACE TALKS AND IS HIGHLY SUPPORTIVE OF FUJIMORI AND HIS POLICIES. THE OTHER, PURPORTEDLY WRITTEN BY OTHER SL LEADERS, ENDORSES GUZMAN'S REQUEST.


5. INDICATIONS ARE INCREASING THAT THE SL HAS TIGHTENED ITS INTERNAL OPERATIONAL SECURITY AND IS REEMERGING AS A SIGNIFICANT THREAT TO PERUVIAN NATIONAL SECURITY. NONETHELESS, FUJIMORI REMAINS CONvinced THAT IT IS A PERSONALITY CULT THAT WILL FOLLOW GUZMAN AT ALL COSTS. HE IS HOPING THAT THE GUZMAN Tapes will AGGRAVATE REPORTED INTERNAL DIVISIONS IN SL LEADERSHIP, UNDERMINE GROUP COHESION, AND ENCOURAGE DEFECTIONS BY LOW-RANKING CADRE. FUJIMORI AND MONTEsINOS LIKELY MANIPULATED A SERIES OF SESSIONS WITH GUZMAN TO OBTAIN SUFFICIENT VIDEO FOOTAGE TO RELEASE WHAT APPEARS TO BE A TOTAL CAPITULATION OF THE SL'S LEADERSHIP.

6. (C) FUJIMORI'S POLITICAL MANIPULATION OF AN INITIALLY SUCCESSFUL PSYCHOLOGICAL OPERATION SEEMS TO HAVE BACKFIRED. THE OBSEQUIous LANGUAGE IN THE SECOND LETTER UNDERMINED THE GOVERNMENT'S CREDIBILITY AMONG THE POPULACE AND IN THOSE SL CADRES THAT FUJIMORI HAD HOPED TO PERSUADE. THUS, WHEN THE THIRD LETTER WAS RELEASED ON 29 OCTOBER, THE SL COUNTERED IT WITH A BLACKOUT OF MOST OF COASTAL PERU AND A SPADE OF BOMBINGS IN LIMA. BY OVERPLAYING HIS HAND AND UNDERESTIMATING THE PERUVIAN PUBLIC, FUJIMORI MUST NOW CONFRONT A RECONSTITUTED INSURGENCY AND AN INCREASINGLY INCREduLous POPULATION.

(b)(3):10 USC 424

ADMIN
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